

What We Provide

Technical Resource Group (TRG), a Pipeline Group company, is a leading provider of Information Technology (IT) expert resources for projects and tasks of all sizes and difficulties. We offer flexible project resource solutions to organizations that require technical expertise. Services we have done vary from complex e-business/web development and enterprise wide application development to technical system support and maintenance programming. This document will mention some of the projects and tasks that we can complete.

Our focus and expertise is in the area of Pick, MultiValue and U2 databases ("Pick"). These databases include Universe, Unidata, D3 and mv.Base.

The technology professionals we deploy, on either short-term hourly, contract, contract-to-hire or full-time basis, include software developers, project managers and database specialists. We create value for our customers through our unique combination of resident expertise and talented resource professionals. We focus in providing qualified IT professionals at a reasonable cost to our customers that require technical expertise "on demand". TRG provides the right resources for the right amount of time - 15 months, 15 minutes or anything in between.

TRG provides a variety of services in a variety of formats. The format for services that TRG can provide can either be one of the following:

- Project based (usually planned) which could include integrations, migrations, conversions and large software development projects,
- On demand (as you need them on short notice) which include minor programming tasks and support items,
- Staff augmentation (normally full time resource that is available to use as determined) usually for maintenance programming or system administration,
- Direct hire (when you need assistance in finding a fulltime employee IT resource).

The following are services that we have provided in the past and can provide in the future:

Project Based Services

All projects are managed by senior managers who have been in the industry for many years.

Integrations

- 1) **Web** integration with Pick data using Raining Data's FlashCONNECT product. Also used sockets to grab information off other websites,
- 2) **Email** integration with Pick-based application using blat email & Linux sendmail including sending pages to cell phones and GETMAIL received email into D3 for parsing from Verisign/Paypal,
- 3) **Fax** integration with Pick-based application using vsiFax by Esker Software,
- 4) **Mappoint** integration with Pick data using Accuterm including routing capability,
- 5) **Document Management** integration with Pick data using Esker's DeliveryWare product,
- 6) **Non-Pick-based application** integration to Pick-based application (integrate before migrate),
- 7) **Credit Card Processing** integration with Pick-based application using Total Computing and Verisign then Paypal, or
- 8) **Shipping Software** integration with Pick data including UPS Worldship & FEDEX.

Migrations/Conversions

- 1) **Pick Data Conversion** ("leaving Pick") for use by application packages such as MAS 90, Innovative, Navision and Great Plains to name a few. TRG experts can also provide Pick data in flat files in .csv and other formats if necessary,
- 2) **System Migration** to new Pick-based System such as from D3 Linux to D3 Windows including programs/data move,
- 3) **Database Design for Conversion** – For example, customer desired to move from 3 dimensional Pick-based application to 2 dimensional SQL Server-based application and required assistance in analyzing Pick Basic code and dictionaries. After the analysis, TRG performed the database design for the new software development,
- 4) **File-transfer** of Pick data to Excel with wIntegrate, Accuterm, Viaduct and other methods/tools.

Other Projects

- 1) **EDI Implementation** & modifications including inbound & outbound and various transaction types,
- 2) **Business Intelligence** implementations using MITS Discover product,
- 3) **Dashboard** creation for management after reviewing management requirements and organizations's data and programs,
- 4) **PDF creation** using such tools as txt2pdf.exe, htmldoc.exe and Print Wizard,
- 5) **Creating Graphical User Interface (GUI)** for an existing 'Green Screen' application using mv.Net after detailed project plan is approved by customer,
- 6) **Bar Code** scanning and printing,
- 7) **Document Imaging** using Keynet/Costar and also tying in FlashCONNECT pages to imaging, imaging of incoming faxes & emails,
- 8) **Project Management** when management of a project with multiple parties was necessary,
- 9) **IT Strategy Planning and Management** when organization unsure or needs assistance's with their IT planning and management.
- 10) **Disaster Recovery** implementation & testing such as D3 Hot Backup,
- 11) **Training** on subjects such as D3 Admin and English/Access,
- 12) **Laser Check Printing** using Acuprint.

On Demand Resources

Sometime you run into an issue and you do not have internal IT staff, they are not currently available or it is an issue that is over their head. TRG has resources that can assist on an hourly basis. Services on demand include:

- 1) **Programming** changes such as new company creation, payroll form changes, report changes, bug fixes & new fields for screens. Our consultants know a variety of packages including SCS, Avante, Manage2000, Dataflo, Infoflo, etc.,
- 2) **Support** such as D3 support doing VME restores & emergency off-hour support.

Staff Augmentation

TRG have assisted organizations that are replacing their Pick-based application and need additional staff for application maintenance while existing staff is focused on new software. Or if in house staff is the only ones that are knowledgeable on critical application, TRG staff can be used to become knowledgeable on application to reduce risk.

Direct Hire

TRG can assist organizations with permanent placement of employees. For the right organization with a need, we will locate, screen candidates and facilitate placement of an individual. A negotiated fee will be agreed upon before resumes are submitted and interviews are scheduled. We can assist in the finding the following:

- 1) **Programmer** for example customer had a need for someone to replace their long time programmer who was retiring. We discussed with customer their need, searched for and screened individuals by doing our own interviews. We selected the top 3 individuals and set up interviews with the customer or,
- 2) **System Admin** for example customer had a need for a D3 system admin person as their business was expanding. They liked the consultant we had doing periodic work for them. Since it was a right fit for everyone we facilitated the hire.

Company Overview

TRG has provided professional services since 1995 focused on Pick-related services but also have non-Pick expertise. We have customers ranging from the very large to the very small. We have a solid reputation in helping organizations with a variety of IT projects. TRG's professional approach, extensive knowledge technology & experienced resource consultants allow us to respond to your special needs & requirements promptly.

Contact us at 949-296-8380, www.picktrg.com or email us at asktrg@picktrg.com.